

John R. Cashin

New York

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Insurance / Reinsurance

Highly accomplished and result oriented professional with expertise in various segments of the insurance, reinsurance, financial services, insurance coverage, litigation, multinational legal, general contractual, and compliance matters. Proven track record of quality delivery of all legal activities supporting the protection of assets; astute in maintaining and strengthening the relationships with law enforcement agencies and court personnel. Possess a unique blend of operational compliance assessments, internal/external investigations, and security requirements; effective in asset protection, payroll expense management and auditing.

Core Competencies

- Corporate Governance / Policymaking
 - Strategic Planning and Implementation
 - Operational Compliance/Loss Investigation
 - Dispute Resolution/ Litigation Management
 - Mergers & Acquisitions
 - Regulatory Affairs / Compliance
 - Safety & Quality Assurance Policies
 - High Value Contract Drafting / Negotiation
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Career Experience

Law Office of John R. Cashin

Principal, 4/2014 – Present

Oversaw cases of alleged infractions of the financial services laws of Ireland and the European Union lodged by the Central Bank against individuals and institutions operating in Ireland.

- Efficiently performed insurance regulatory consulting with a focus on serving as an arbitrator / umpire to resolve insurance and reinsurance disputes.
- Currently serving in the capacity of an administrative law judge as an Inquiry Panel Member for Central Bank of Ireland.

Zurich Insurance Group, Zurich, Switzerland

General Counsel - General Insurance, 2013 – 4/2014

Accomplished various tasks, including regulatory matters, large claims litigation, broker relationships, corporate and subsidiary governance, and general legal affairs.

- Operated with 50,000+ employees in 170 countries and annual written premiums of over \$34 billion.

Zurich Insurance Group, Middle East & Africa, Dubai

Regional General Counsel / Head of Compliance & Government Affairs, 2011 – 2013

Held responsibility for all the legal, claims litigation, coverage disputes and government relations activities for insurance operations in Morocco, Turkey, Lebanon, Kuwait, Qatar, Bahrain, Oman, UAE, and South Africa. Created legal and compliance functions in emerging markets, including the implementation of common code of conduct and ethics across a diverse set of cultural business practices after an acquisition to gain licensing in the Middle East Region.

- Eradicated the practice of paying national agents exorbitant fees for mere ministerial contacts with government agencies; cost of the company over \$22 million and reduced to \$100,000 per annum. Negotiated with the lead agent and reformed all the existing national agency relationships.

Zurich Insurance Group, Zurich, Switzerland

Group Compliance Officer, 2008 – 2011

Instigated an internationally consistent and locally effective, risk based compliance and the ethics program for general and life insurance operations of the group.

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- Executed group wide compliance for almost 72,000 employees in over 130 jurisdictions in a highly regulated environment. Spearheaded a staff of 220+ compliance and legal professionals.

International Businesses

General Counsel, 2006 – 2008

Accomplished legal, compliance, claims litigation, and risk management functions for the Group's operations in Japan, Southeast Asia, Australia, Southern Africa, and Latin America

- Business segments wrote over \$7.5 billion in annual premiums in general insurance and life.

Group Reinsurance, Zurich

General Counsel, 2004 – 2006

Delivered outstanding legal oversight for all reinsurance matters of the Group, such as contracts, coverage, claims, dispute resolution, commutation, regulatory issues, and run-off.

- Streamlined contractual relationships with Group's reinsurance partners by establishing a standard set of contract wording templates for reinsurance agreements.
- Developed a simple wording checklist to audit all internal reinsurance arrangements with affiliates to insure compliance with tax, regulatory and transfer pricing requirements.

Counsel

Stroock & Stroock & Lavan LLP, 2001 – 2004

Advised the insurers, reinsurers, agents, and brokers regarding the matters related to coverage, regulatory compliance, claims coverage and reinsurance litigation and arbitration.

- Skilfully provided an expert witness testimony on insurance regulatory compliance in US District Court litigation and the NASD arbitration proceedings.

New York State Insurance Department

Deputy Superintendent, 2000 – 2001

Led a staff of 300 people for overall direction and operations of the Property/Casualty Bureau.

- Engaged with regulatory staff with regulated entities to facilitate the constructive dialogue and a “no surprises” relationship. Permitted staff to conduct an outreach initiative to develop a more insightful understanding of the industry.

Career Note

Willis Faber North America, **Executive Vice President / Director of Marketing**
Madison Intermediaries, **Senior Vice President**
Sedgwick Group, Plc, **Vice President**
Guy Carpenter & Company, **Vice President**
State Senator John R. Dunne, **Chief Counsel**

Education and Credentials

MBA - Master of Business Administration, City University of New York
BBA - Bachelor of Business Administration, St. Francis College
JD - Juris Doctor, Fordham University School of Law
LLM - Latin Legum Magister, International Law - New York University

Professional Development

U.S. District Courts for the Southern and Eastern Districts of New York | U.S. Supreme Court | U.S. Court of International Trade | Member - American Bar Association Section on Torts & Insurance | Practice, Committee on Excess & Surplus Lines & Reinsurance; Section on Litigation, Committee on Insurance Coverage Litigation | Former Member - Board of Directors of United Nations Development Corporation and Jacob K. Javits Convention Centre Operating Corporation | Inquiry Panel Member – Central Bank of Ireland, Present | Certified ARIAS Arbitrator

Expert Witness Testimony

Browning Ferris Industries, Inc., et. al., vs. Certain Underwriters at Lloyd's London, et al., US District Court Harris County, Texas, March 2003. Provided expert testimony for defendant ACE on the subject of policy records retention against allegations of bad faith.

In the Matter of the Arbitration before the National Association of Securities Dealers, Inc. Howard Pindel, Claimant, Against- William Kornreich and Wealth Preservation Associates, LLC. Respondents. NASD-DR Case Number 02-01467. May 2003. Provided expert testimony for Respondent on the subject of Agent Licensing and Entitlement to Commission.

James J. Donelon, et. Al. v. Herbert Clough, Inc. et. Al. U. S. District Court Middle District of Louisiana, March 2007. Provided expert testimony on the subject of Notice of Cancellation and Reinsurance Intermediary Obligations to Procure Renewal Markets.